



Date Posted: 12 December 2016

Executive | Aviation Parts Sales

Category: Sales

Type: Permanent

Description: We are seeking a Sales executive in after-market support for the Rand Airport aviation community.

Responsibilities:

- Work together with the manager of the Rand Airport Branch liaising with customers on enquiries and sales
- Achieving target sales objectives
- Incoming customer sales calls. Outbound customer sales calls.
- Support all aspects of service to the customer.
- Initiate and implement initiatives, improve customer service and responsiveness.
- Price quotes via phone, fax, email and follow-ups.
- Utilize the company computer system for all transactions, including order processing and fulfilment.

- Requirements:**
- Must have a knowledge of the South African Aviation clientele.
 - Must have an existing client base.
 - Prior sales/customer service experience with a background in aviation parts.
 - Excellent communication skills, with superior telephone sales skills.
 - Self-starter and highly motivated, able to multi-task and prioritize in a fast-paced work environment.
 - Computer software competency including Microsoft office software, Umbrella and Pastel.

Job Location: Rand Airport, Germiston, South Africa

Date of Commencement: 1 February 2017

Send CV to: Email – chris@placo.co.za

T +27 11 827 9303 | F +27 11 824 3661 | www.placo.co.za
Hangar 14, Rand Airport| P O Box 18017, Rand Airport, 1419, South Africa

Placo (Pty) Ltd - Reg.No:196500499907