



**Date Posted: 16 November 2016**

**Executive | Aviation Parts Sales**

**Category:** Sales

**Type:** Permanent

**Description:** We are seeking a Sales executive in after-market support for the Wonderboom aviation community.

Responsibilities:

- Work together with the manager of the Wonderboom Branch liaising with customers on enquiries and sales
- Achieving target sales objectives
- Incoming customer sales calls. Outbound customer sales calls.
- Support all aspects of service to the customer.
- Initiate and implement initiatives, improve customer service and responsiveness.
- Price quotes via phone, fax, email and follow-ups.
- Utilize the company computer system for all transactions, including order processing and fulfilment.

- Requirements:**
- Must have a knowledge of the Wonderboom Aviation clientele.
  - Must have an existing client base.
  - Prior sales/customer service experience with a background in aviation parts.
  - Excellent communication skills, with superior telephone sales skills.
  - Self-starter and highly motivated, able to multi-task and prioritize in a fast-paced work environment.
  - Computer software competency including Microsoft office software, Umbrella and Pastel.

**Job Location:** Wonderboom, Pretoria, South Africa

**Date of Commencement:** 1 February 2017

**Send CV to:** Email – [chris@placo.co.za](mailto:chris@placo.co.za)

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